

Welcome to data crafted to a higher standard

McKesson Compile: Analytics-ready datasets for the biopharma world





Life sciences companies require datasets designed for quality and ease of use. At McKesson Compile™, we understand this. Discover the power of data products crafted for analytics: data that is cleansed, normalized, deduped and enhanced with modeled variables and values.

Data for the way you work

Accelerate your decisions with patient and provider datasets, all standardized and linked across claims and affiliations, as well as Electronic Health Records (EHR) and Social Determinants of Health (SDOH) data. McKesson Compile datasets include provider reference and affiliations data, open claims, closed claims, Medicare patient data, and EHR data.

Our people are the real outliers

Premium service comes standard for all McKesson Compile customers. With rapid access to our data and data experts, McKesson Compile is the data partner you've been looking for.

-  Data access within 48 hours
-  In-house data experts for questions and visualizations
-  Response time of one business day — always
-  Simple contracts and pricing structure

Data access made easy

Your choice of data delivery vehicles

McKesson Compile cuts out the typical red tape to make data access fast and convenient. How you access your data is up to you—as flat files, summarized reports or through secure, cloud-based, Day 1 access via Snowflake.

Access is simple with zero ETL, no need for IT procurement and no separate interfaces. And you can get right to work: our online data dictionary and reference tables make it easy to understand, explore and use your data to build models and extract insights.



‘The degree of collaboration on our projects with McKesson Compile is so strong; there is a real willingness to listen. Plus a very quick turnaround on our requests.’

— McKesson Compile customer

Answer your toughest business questions with high-capture, high-fidelity data

PROVIDER REFERENCE DATA



Provider 360 ReadyData™

Track the interconnected relationships and attributes of Health Care Providers (HCPs), Health Care Organizations (HCOs) and health systems.

Reference dataset containing comprehensive demographic, attribute, and affiliations data on HCPs and HCOs

- Tech-forward, automated approach to data gathering that triangulates hundreds of sources for more affiliations and higher data accuracy
- Information refreshed as often as every month
- A unique, proprietary affiliations strength scoring system
- Consistent 4-level hierarchy with the flexibility to increase to up to 9 levels

6.8M

HCPs (MDs and other clinical staff)

2.7M+

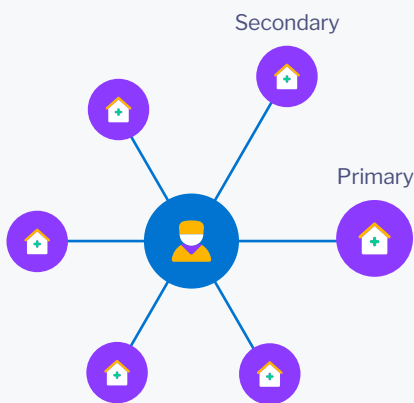
HCPs with affiliations

1000s of sources, including:

- Medical claims
- CMS closed claims
- Provider websites
- SEC filings
- Medicaid directories
- Licensing info
- CMS data and reports (NPPES, Physician Compare, etc.)
- Pharmacy claims
- Specialty pharmacy data
- Paper directories
- IRS filings
- M&A news alerts
- PubMed

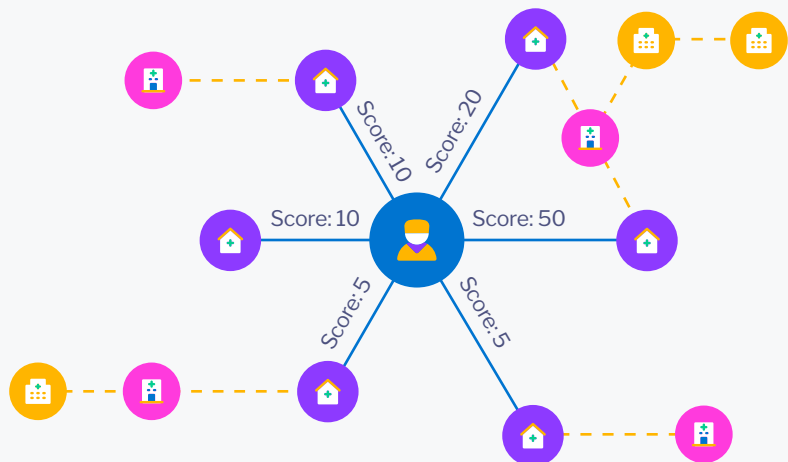
and many more...

Affiliations with precise scoring



Traditional affiliations

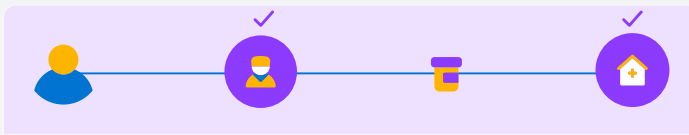
Simple connections between HCPs and their affiliations



McKesson Compile's scored network of affiliations

Actual affiliation map of an HCP along with strength of relationship

PATIENT DATA



Open Claims ReadyData

See the comprehensive patient treatment landscape.

Open medical as well as retail and specialty pharmacy claims data sourced from clearinghouses

- We supplement our claims data with bonus health system information from our provider reference data, for more complete roll-ups
- Remittance data for ~40% of medical claims

300M+

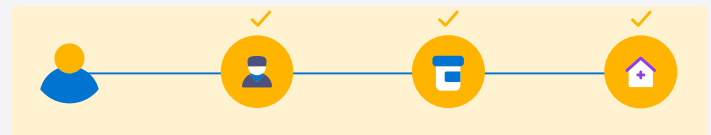
longitudinal covered lives

95%

of hospitals

98%

of U.S. payers



Multi-Payer Closed Claims ReadyData

Find meaningful insights fast with real-world data.

Closed claims dataset with data sourced from 80 payers, including commercial, individual, Medicare and Medicaid plans

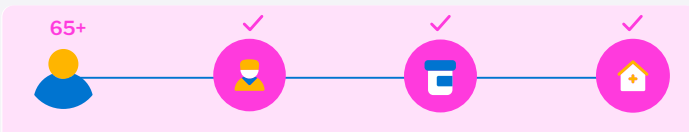
- Includes both National Provider Identifier (NPI) data and robust cost information
- Proprietary chronic condition identifier to help evaluate spending averages and the effectiveness of treatment patterns
- We supplement our claims data with bonus health system information from our provider reference data, for more complete roll-ups

\$721B

in billings

6.4B

medical and prescription records



All Medicare Closed Claims ReadyData

Gain a complete picture of the 65+ population.

Closed claims dataset of medical and pharmacy claims with 100% capture of the Medicare population

- Medicare parts A (hospital), B (medical), C (Medicare Advantage), and D (pharmacy)
- Data from 2015+

100%

Medicare coverage

Maximize insights
by adding more elements
to your data.

Add McKesson Compile Social Determinants of Health (SDoH) and Electronic Health Records (EHR) data to drive incremental insights into the patient journey and help you meet your health equity goals.

Our data experts are **here to help**

We'll take care of your analytics and reports

Our data experts have deep expertise in life sciences and are available for a wide range of projects. They know McKesson Compile data better than anyone, so they can extract maximum value for you.

“From a marketing perspective, it takes a specific skill set to turn data into a story. Not everyone can do that, especially vendors who don't know our business. The team at McKesson Compile gets it—they understand what we're trying to do and can deliver it.”

— McKesson Compile customer



Case Study: Huntington's disease centers of excellence

Assignment

Center of excellence (facility) and referral (HCP) analysis to inform targeting

Background

- Huntington's disease prevalence of 30,000 in U.S.
- New target audience for company
- Wanted to understand all the stakeholders, how they interact and what influences decision-making
- Selected McKesson Compile for accuracy of referral data (including data from clinicaltrials.gov, X/Twitter, Sunshine payments, and more)

Takeaways

- Landscape is a lot less complex than company initially believed
- Neurologist/Huntington's disease specialist plays a quarterbacking role and is the key target

Result

- Identified high-volume treatment centers
- Greatly narrowed forecast for call planning to focus on key Huntington's disease treatment centers

Other project examples

- Flu vaccine summary and reporting to inform business insights, segmentation and targeting
- Melanoma patient journey reports to inform pre-launch disease understanding
- Hurler syndrome assessment of patient, infusion and specialist geography to inform patient support materials

Get the McKesson Compile advantage

Request a demo to see how **we power insights at every stage of the product lifecycle.**

For more information, contact us at hello@mckessoncompile.com